

Preparing to practice law as a Sole Practitioner

I. Intro – How I got to be an immigration lawyer

How I got to be a sole practitioner

II. 3 things to know in reverse order:

3. Things

- A. The Law – continue your education
- B. Business – accounting, financial methods, marketing
- C. Technology - computer

2. People

- A. Mentors
- B. Peers to share ideas with
- C. Networking to market business

1. Yourself -Temperament

- A. Social/Not
- B. Disciplined
- C. Independent